

DODLA DAIRY LIMITED

MILK & MILK PRODUCTS

NADIMIDODDIPALLI - VILLAGE, Near Moram, Moram,
ri-Palamaner Hwy, Kolamasana Palle, Andhra Pradesh 517432



Date: 15.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.T. AJAY (Reg.No.20AK1E0001)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, Tirupati - 517 507 has done the HR Project work on "**A STUDY ON CAPITAL BUDGETING IN DODLA DAIRY LTD. AT PALAMANER**" in our organization successfully completed during the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



For Dodla Dairy Ltd.

C.RAVI KRISHNA
Finance Manager



Date:19.09.2022

TO WHOM SO EVER IT MAY CONCERN


This is to certify that **Mr.YERRABATTINA ARAVIND (Reg.No: 20AK1E0002)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on **"A STUDY ON CASH FLOW STATEMENT ANALYSIS OF HINDUSTHAN COCA - COLA BEVERAGES PVT. LIMITED"** at Srikalahasthi in our organization successfully completed during the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,


K.Venugopal Rao
Finance Manager





R.K. ENTERPRISES


No. 11-1/1, Opp. RK Hyundai Show Room,
Near T.T.D. Arch, Renigunta Road,
TIRUPATI - 517 506.

☎ : 0877- 6459645, 2223924, 2251837

Date :21-08-2022

TO WHOM SO EVER IT MAY CONCERN

I invite your kind attention to the captioned subject that is to certify Mr. T.BHANU PRAKASH Roll No: 20AK1E0003 a student of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), TIRUPATI". Had completed project on "A STUDY ON CUSTOMER SATISFACTION TOWARDS RK ENTERPRISES PVT LIMITED (YAMAHA) IN TIRUPATI" at our organization R.K. ENTERPRISES, Tirupati from 11-07-2022 to 21-08-2022. He is abided by the rules and regulation of the company while doing the project.

For R K ENTERPRISES
For R.K. ENTERPRISES

Authorized Signatory.





DORA PLASTICS PRIVATE LTD.,

Plot No. 31 Industrial Estate, Gajulamandya Road, Tirupati - 517 507
Tirupati District A.P. - Pin 517 507 22/2319 2085116 Fax No 0867 2441268
Factory Plot No 61 Part & 82 Industrial Park Gajulamandya, Renigunta Mandal - 517 520
E mail: dorasyringes@rediffmail.com, dorasyringes@gmail.com website www.doramindustries.com
CIN U24130AP1998PTC030547

PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.JAGDISH BHARATH KUMAR, (Reg.No. 20AK1E0004)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on "**A STUDY ON WORKING CAPITAL MANAGEMENT IN DORA PLASTICS PVT. LTD.,**" Tirupati in our organization successfully completed for the period of 45 days.

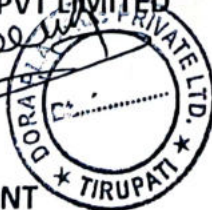
The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For DORA PLASTICS PVT LIMITED

(KVS K SHANMUKH)

FINANCE DEPARTMENT



CERTIFICATE

This is to certify that Mr. M. BHASKAR REDDY (Reg. No.20AK1E0005), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON CUSTOMER PERCEPTION IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

For HS ENTERPRISES
MANAGING DIRECTOR

PROPRIETOR



HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG



TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.P.BHASKAR YADAV, (Reg.No.20AK1E0006)** a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on **"A STUDY ON RATIO ANALYSIS IN BAJAJ MOTORS SRI RAM BAJAJ (BAJAJ FINSERV).,"** Renigunta Road, Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For SRI RAM BAJAJ


K.JANARDHAN REDDY
FINANCE MANAGER



ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works, Rachaguneri - 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/22

28-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. Animela Bogadi** (Reg.No.20AK1E0007), a student of MBA (Master of Business Administration) at ANNAMACHARYA P.G. COLLEGE OF COMPUTER STUDIES had done the project work in "**Consumer Satisfaction**" in our organization successfully from 13-07-2022 to 27-08-2022.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours faithfully

For Electrosteel Castings Limited.


NNVKV RAAZU

Asst.General Manager - HR





SHIVA SHAKTHI DAIRY Pvt. Ltd.

[ISO 9001 : 2008 & ISO 22000 : 2005 Certified organization]

Factory : S.No. 354/1-4, RANGANATHAMITTA,
SODUM Mandal & Post, Chittoor Dist., A.P.

Date : 21-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. K. CHANUKYA (Roll No: 20AK1E0008), a student of Master of Business Administration (M.B.A.) from "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), TIRUPATI" has done the Project work on "A STUDY ON RATIO ANALYSIS AT SHIVASHAKTHI DAIRY PVT LTD., SODUM", in our organization successfully from 11-07-2022 to 21-08-2022.

The Project Work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all success in his future endeavours.

Kindly Regards

For Shivashakthi Dairy Pvt Ltd
For SHIVASHAKTHI DAIRY Pvt Ltd.

Manager


Manager



REGD. OFFICE : 335, CHURCH ROAD, TIRUPATI - 517 501, ☎ : 2240088, 2241148



ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachaguneri - 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/22

12-09-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.J.Dakshayani** (Reg.No.20AK1E0009), a student of MBA (Master of Business Administration) at Annamacharya Institute of Technology & Sciences, Tirupati had done the project in "**A STUDY ON CAPITAL BUDGETING**" in our organization successfully from 25-7-2022 to 24-08-2022.

The Project work carried out by her was to the entire satisfaction of us and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Thanking you,

Yours faithfully

For **Electrosteel Castings Limited.**


NNVKV RAAZU

Asst.General Manager - HR



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Ref: SVFPIL/IN/022/2022

Date:21.09.2022

CERTIFICATE

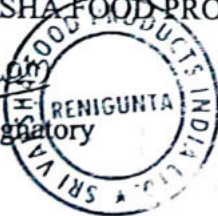
TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. T. ESWAR REDDY** Bearing Reg No. 20AK1E0010. Student of "Annamacharya Institute of Technology & Sciences Tirupati ", his successfully completed his project work entitled "A Study on Capital Budgeting at **SRI VARSHA FOOD PRODUCTS INDIA LTD** From 25.07.2022 to 24.08.2022.

We Wish him all the best for a successful career

For SRI VARSHA FOOD PRODUCTS INDIA LTD


Authorised Signatory





25
YEARS
OF HERITAGE

8- 49, Meghana Apartments
Opp. All India Radio
TIRUPATI - 517 501

21-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is certify that we hereby confirm that **Mr. THURAKA GAUTHAM (Roll No: 20AK1E0011)** Student of **MASTER OF BUSINESS ADMINISTRATION (M.B.A)** Course from **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, TIRUPATI"** has successfully completed his Project Work Entitle **"A STUDY ON WORKING CAPITAL MANAGEMENT OF HERITAGE FOODS LIMITED, KASIPENTLA"** from **11-07-2022 to 21-08-2022.**

During the Above period his conduct and performance were found to be good.



Thanks & Regards
(M.V.Venu Gopal Naidu)

For
Heritage Foods India Ltd.,
Kasipentla



HERITAGE FOODS LIMITED
(Formerly known as M/s. Heritage Foods (India) Limited)
CIN : L15209TG1992PLC014332
AN ISO: 22000 CERTIFIED COMPANY



Regd. Off: # 6-3-541/C, Panjagutta, Hyderabad - 500 082, Telangana, INDIA. Tel: +91-40-23391221, 23391222 Fax: 30685458 email: hf@heritagefoods.in, website: www.heritagefoods.in



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LG LG BEST SHOP

CERTIFICATE

This is to certify that Mr. Y. GIRISH (Reg. No.20AK1E0012), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON BRAND LOYALTY IN LG COMPANY WITH REFERENCE HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

For HS ENTERPRISES
MANAGING PROPRIETOR



HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG



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ELECTROSTEEL CASTINGS LIMITED

Srikalahasti Works, Rachaguneri - 517641, Srikalahasti Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/22

28-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. Gnanendar Reddy Cheepati** (Reg.No.20AK1E0013), a student of MBA (Master of Business Administration) at Annamacharya P.G. Collage of Computer Studies had done the project in "**Cash Flow Analysis**" in our organization successfully from 13-7-2022 to 27-08-2022.

The Project work carried out by him was to the entire satisfaction of us and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours faithfully

For Electrosteel Castings Limited.

Laazu
NNVKV RAAZU

Asst.General Manager - HR





DORA PLASTICS PRIVATE LTD.,

Office: Plot No. 81 Part 3 & 82 Industrial Park, Gajumandram, Renigunta Mandal - 517 525
Factory: Plot No. 81 Part 3 & 82 Industrial Park, Gajumandram, Renigunta Mandal - 517 525
E-mail: dorasyringes@rediffmail.com, dorasyringes@gmail.com website: www.doraindustries.com

CIN: U24130AP1998PTC030547

PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.N.GURU MADHAN MOHAN, (Reg.No. 20AK1E0014)** a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on **"A STUDY ON RATIO ANALYSIS IN DORA PLASTICS PVT. LTD.,"** Renigunta Road, Tirupathi in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For DORA PLASTICS PVT LIMITED

(KVS K SHANMUKH)

FINANCE DEPARTMENT



SAPL/21-22

DATE : 24-08-2022

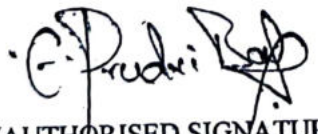
TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. B. HARISH, M.B.A., Student of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, TIRUPATI" has done the project work entitled "A STUDY ON CASH FLOW ANALYSIS" for the period of JULY 25th to AUGUST 24th.

During his tenure with us we were impressed with his work, commitment and suggestions.

KIND REGARDS,,

For SIBAR AUTO PARTS LIMITED.,


(AUTHORISED SIGNATURE)





DORA PLASTICS PRIVATE LTD.,

Plot No 31 Industrial Estate, Sattipalli (East), Renigunta Road, TIRUPATI - 517 505

Phone: 0857 285110 Fax: 0857 285111

Factory: Plot No 81 Part A & B Industrial Estate, Chidambaram, Renigunta Road - 517 521

E-mail: dorasyringes@rediffmail.com, dorasyringes@gmail.com website: www.doraindustries.com

CIN : U24130AP1998PTC030547

PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.K. HARISH BABU, (Reg.No.20AK1E0016)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on "**A STUDY ON INVENTORY MANAGEMENT IN DORA PLASTICS PVT. LTD.,**" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For DORA PLASTICS PVT LIMITED

(KVS SHANMUKH)

FINANCE DEPARTMENT



SAPL/22

Date :18.09.2022

TO WHOM SO EVER IT MAY CONCERN

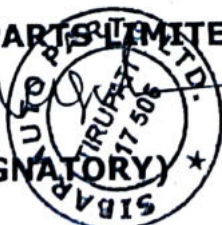
This is to certify that **Mr.CHIGURUVADA HEMANTH (Reg.No: 20AK1E0017)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN SIBAR AUTOPARTS PVT. LIMITED"** Renigunta, Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For SIBAR AUTO PARTS LIMITED

(AUTHORISED SIGNATORY)





To Whomsoever It May Concern

This is to certify that **Ms. D. Indu (Reg. No:- 20AK1E0018)**, MBA, final year student of Annamacharya Institute of Technology and Sciences, Tirupati was placed with us for Project work from **24-07-2022** to **30.08.2022**. This Project work has been organized as part of her study curriculum.

During the period, she had done a Project work with the title of " **A STUDY ON RECRUITMENT AND SELECTION PROCESS** ". Under the guidance of Mr. M. Sreenivasan , Executive, Amara Raja Power Systems Ltd, Tirupati.

Indu has shown her keen interest while doing the Project Work. We found her enthusiastic, diligent and creative. We wish her a bright future.

For Amara Raja Power Systems Limited,


K. Nalini Kumar

 **Deputy General Manager – Human Resources**

Date: 19.09.2022

AMARA RAJA
POWER SYSTEMS LTD.

Amara Raja Power Systems Limited | An Amara Raja Group Company
Registered Office & Works: Karakambadi-517520, Tirupati, Andhra Pradesh, India.
Tel no. +91 877 2265000, Fax No. +91 877 2285600, E-mail: amararaja@amararaja.co.in.
Corporate Operations Office:
TERMINAL A
1-18/1/AMR/NR, Nanakramguda, Gachibowli, Hyderabad-500032, India.
Tel No. +91 40 23139000, Fax No. +91 40 23139001, E-mail: mktg@amararaja.co.in
Website: www.amararajapowersystems.com
Corporate Identification Number: U31102AP1984PLC005165.



Dated : 21-08-2022


TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. B. JEEVANREDDY (Roll No: 20AK1E0019)** a student of **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), TIRUPATI"** has successfully completed his project on the Topic **"A STUDY ON BRAND AWARENESS OF HINDUSTAN COCO COLA BEVERAGES PVT LTD., SRIKALAHASTHI"** in our Organisation under Guidance of **Mr. P. Vinodh.**

He has been with us for a period of 45 days starting from **11-07-2022** to **21-08-2022.**

We wish all the very best in all his future endeavours.

For HINDUSTAN COCA-COLA BEVERAGES PRIVATE LIMITED


K Vasu Babu
Factory HR – Manager.





SIBAR
AUTOPARTS LIMITED



Industrial Estate, Renigunta Road, TIRUPATI - 517 506, A.P. (India)

Phone: +91-0877-2271990 / 2274765 / 6542779, Fax: +91-0877-2271991, E-mail: sibarauto77@yahoo.com, Web: www.sibarauto.com

SAPL/22

Date :19.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.JINO JAMES (Reg.No: 20AK1E0020)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on "**A STUDY ON INVENTORY MANAGEMENT IN SIBAR AUTOPARTS PVT. LIMITED**" Renigunta, Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For **SIBAR AUTO PARTS LIMITED**

(AUTHORISED SIGNATORY)





SHIVA SHAKTHI DAIRY Pvt. Ltd.

[ISO 9001 : 2008 & ISO 22000 : 2005 Certified organization]

Factory : S.No. 354/1-4, RANGANATHAMITTA,
SODUM Mandal & Post, Chittoor Dist., A.P.

Date : 21-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. G. JYOTHESH KUMAR** (Roll No: 20AK1E0021), a student of Master of Business Administration (M.B.A.) from "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), TIRUPATI" has done the Project work on "A STUDY ON WORKING CAPITAL MANAGEMENT ON SHIVA SHAKTHI DAIRY PVT,LTD AT SODUM", in our organization successfully from 11-07-2022 to 21-08-2022.

The Project Work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all success in his future endeavours.

Kindly Regards

For Shivashakthi Dairy Pvt Ltd
For SHIVASHAKTHI DAIRY Pvt Ltd.

Manager



REGD. OFFICE : 335, CHURCH ROAD, TIRUPATI - 517 501, ☎ : 2240088, 2241148



ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachaguneri – 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/2022

12-09-2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Bakkireddy Lava Kumar Reddy** (Reg.No.20AK1E0022) a student of MBA (Master of Business Administration) at Annamacharya P.G. College of Computer Studies had done the Project in **"Inventory Management"** in our organization successfully from 11-07-2022 to 10-09-2022.

The Project work carried out by him was to the entire satisfaction to us and we appreciate his sincere and excellent work in this regard.

Thanking you,

Yours faithfully,

For Electrosteel Castings Limited.

NNKV Raazu
Asst. General Manager – HR



Follow the Electrosteel Group on



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PROJECT COMPLETION CERTIFICATE

This is to certify that **Ms. M. MANASA (Reg.No.20AK1E0023)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, Tirupati - **517 507** has done the HR Project work on "**A STUDY ON EMPLOYEE MOTIVATION IN HERITAGE FOOD PRODUCTS (INDIA) LIMITED.,**" Kasipentla, Chittoor (D) in our organization successfully completed for the period of 45 days.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Yours Sincerely,
For Heritage Foods (India) Limited


(N. Vamseedhar)
Dy. General Manager (O)

Address: Kasipentla (V)
Chandragiri (M)
Chittoor (DT)



HERITAGE FOODS (INDIA) LTD.

AN ISO: 22000 CERTIFIED COMPANY

I. Off: 6-3-541/c, Panjagutta, Hyderabad - 500 082. Andhra Pradesh, INDIA. Tel.: +91-40-23391221, 23391222 Fax: 30685458 website : www.heritagefoods.co.in





SBI MUTUAL FUND
A partner for life.

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.P. MANOJ KUMAR (Reg.No.20AK1E0024)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, **Tirupati - 517 507** has done the Finance Project work on "**A STUDY ON SELECTED EQUITY FUND AT SBI MUTUAL FUNDS**" Korlagunta branch, Tirupati in our organization successfully completed during the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For, SBI Funds Management Pvt Ltd.,



(AUTHORISED SIGNATORY)

SBI Mutual Fund Trustee Company Private Limited

Address: Near, Door No 203124 AB 1st Floor Penumadu Towers Besides SBI Korlagunta Branch, Leela Mahal Rd, Junction, Tirupati, Andhra Pradesh 517501



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Dated : 20-08-2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. A. MUNI CHANDRA** (Roll No: 20AK1E0025) a student of **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), TIRUPATI"** has successfully completed his project on the Topic **"A STUDY ON SALES PROMOTION AT HINDUSTAN COCA-COLA BEVARAGES PVT. LTD., SRIKALAHASTHI"** in our Organisation under Guidance of **Mr. P. Vinodh.**

He has been with us for a period of 45 days starting from **11-07-2022** to **20-08-2022.**

We wish all the very best in all his future endeavours.

For HINDUSTAN COCA-COLA BEVERAGES PRIVATE LIMITED



K Vasu Babu
Factory HR – Manager.



Date:19.09.2022

TO WHOM SO EVER IT MAY CONCERN

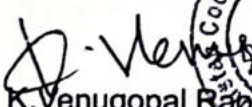
This is to certify that **Mr.PERALA MUNISEKHAR (Reg.No: 20AK1E0026)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on **"A STUDY ON CAPITAL BUDGETING IN HINDUSTHAN COCA - COLA BEVERAGES PVT. LIMITED"** at Srikalahasthi in our organization successfully completed during the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,


K. Venugopal Rao
Finance Manager



ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachagunneri – 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/2022

12-09-2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. S. Nagalakshmi** (Reg.No.20AK1E0027) a student of MBA (Master of Business Administration) at Annamacharya Institute of Technology & Sciences had done the Project In **"Employee Job Satisfaction"** in our organization successfully from 11-07-2022 to 10-09-2022.

The Project work carried out by her was to the entire satisfaction to us and we appreciate her sincere and excellent work in this regard.

Thanking you,

Yours faithfully,

For Electrosteel Castings Limited.

NNVKV Raazu

Asst. General Manager – HR



Follow the Electrosteel Group on



Scanned with OKEN Scanner



Date : 16-09-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.Y.NARENDRA, (Reg.No.20AK1E0028)**, a student of Master of Business Administration Course from **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCE"**, Karakambadi Road, Tirupati has done the Finance Project work on **"A STUDY ON CASH FLOW ANALYSIS IN VITAL PAPER PRODUCT PRIVATE LIMITED AT TADA"** in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all success in his future endeavors.



[Handwritten Signature]
Yours Truly.

Vital Paper Product Pvt Ltd



Hindustan Coca-Cola
Beverages Pvt. Ltd.

Hindustan Coca-Cola Beverages Pvt. Ltd.,
Unit - Sy.No.127-134, Kapuguneri Village,
Srikalahasthi Mandal,
Chittoor - 517 640
T. +91 9966029854

Date:20.09.2022

TO WHOM SO EVER IT MAY CONCERN


This is to certify that **Mr.CHEKURI PAVAN KUMAR (Reg.No: 20AK1E0029)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN HINDUSTHAN COCA - COLA BEVERAGES PVT. LIMITED"** at Srikalahasthi in our organization successfully completed for the period of 45 days.

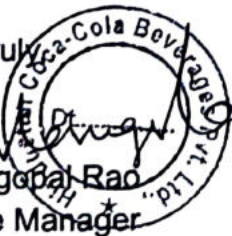
The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,


K.Venugopal Rao
Finance Manager





25
YEARS
OF HERITAGE

8- 49, Meghana Apartments
Opp. All India Radio
TIRUPATI - 517 501

24-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is certify that we hereby confirm that **Mr. M. PAVAN KUMAR (Reg.No: 20AK1E0030)** Student of **MASTER OF BUSINESS ADMINISTRATION (M.B.A)** Course from **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY &SCIENCES, TIRUPATI"** has successfully completed his Project Work Entitle **"A STUDY ON CAPITAL BUDGETING AT HERITAGE FOODS PVT LTD., AT KASIPENTLA"** from **25-07-2022 to 24-08-2022**.

During the Above period his conduct and performance were found to be good.



Thanks & Regards
(M.V.Venu Gopal Naidu)

For
Heritage Foods India Ltd.,
Kasipentla

HERITAGE FOODS LIMITED
(Formerly known as M/s. Heritage Foods (India) Limited)
CIN : L15209TG1992PLC014332
AN ISO: 22000 CERTIFIED COMPANY



Regd. Off: # B-3-541 C, Poojagutta, Hyderabad - 500 082, Telangana, INDIA. Tel: +91-40-23391221, 23391222 Fax: 30685458 email: hrf@heritagefoods.in, website: www.heritagefoods.in

TO WHOM SO EVER IT MAY CONCERN

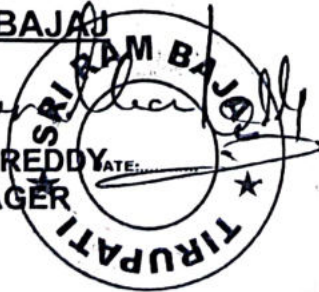
This is to certify that **Mr.P.PAVAN KALYAN, (Reg.No.20AK1E0031)** a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN BAJAJ MOTORS SRI RAM BAJAJ (BAJAJ FINSERV)."**, Renigunta Road, Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For SRI RAM BAJAJ


K.JANARDHAN REDDY
FINANCE MANAGER




PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.GUNIGINTI PRATAP, (Reg.No.20BF1E0032)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on "**A STUDY ON INVENTORY MANAGEMENT IN SOUTHERN POWER DISTRIBUTION COMPANY OF A. P. LIMITED**", Tirupathi-517 503 in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.




CHIEF GENERAL MANAGER/HRD
APSPDCL :: TIRUPATI

Date : 20-09-2022


TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.ETIGADDA PRAVEEN (Reg.No.20AK1E0033)** a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on **"A STUDY ON PERFORMANCE OF SELECTED MUTUAL FUNDS WITH SPECIAL REFERENCE TO RELIANCE MUTUAL FUNDS"** Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Reliance Capital Asset Management Ltd


(SYED SALEEM UDDIN)
Cluster Branch Manager
Tirupati

circle office,
bharti airtel ltd
andhra pradesh
1-B-437, 430 & 445, splendid towers,
opp. begumpet police station,
huda road, begumpet,
hyderabad - 500 016.



PROJ/2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.P.PUJA NAGENDRA REDDY (Reg.No. 20AK1E0034)** a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES"** Karakambadi Road, Tirupati - 517 507 has done the Marketing Project work on **"A STUDY ON BRAND AWARENESS IN BHARTI AIRTEL LTD.,"** Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



P. Siddhartha
Zonal in-commerce manager
Tirupati

regd. office: aravali crescent, 1, nelson mandela road, vasant kunj phase II, new delhi - 110 070, india. www.airtel.in
tel. +91 11 4666 6100 fax +91 11 4166 6137 e-mail: 121@n.airtel.com corporate identity number: L74899DL 1995PLC07609
vijayawada: d.no. 40-1-140, 2/3, sr. pothuri complex, mg road, laboipet - 520 010.
vishakhapatnam: d.no. 10-1-8/3, vinayagarh plaza, near sampath vinayak temple, opp. hsbc bank, vizag - 530 003.
warangal: d.no. 5-1-118, vetturaj complex, green square plaza, third floor, opp. public garden, hanumakonda - 506 001.
tirupathi: d.no. 20-49-142-6-388, Tanya Plaza, Maruthi Nagar, Korla gunta, TML Bypass Road, Tirupathi-517501
kurnool: 3rd floor, hussain khan estates, ballary road, opp. new rtc bus stand - 508 002
white house: d.no. 6-3-1152/2, 8th floor, block-3, kundanbagh, begumpet, hyderabad - 500 016.



ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachaguneri - 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/22

28-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.Vallepu Rakesh** (Reg.No.20AK1E0035), a student of MBA (Master of Business Administration) at ANNAMACHARYA P.G. COLLEGE OF COMPUTER STUDIES had done the project work in "**Employee Training and Development**" in our organization successfully from 13-07-2022 to 27-08-2022.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours faithfully

For Electrosteel Castings Limited.


NNVKV RAAZU

Asst.General Manager - HR



Scanned with OKEN Scanner

CERTIFICATE

This is to certify that Mr. R. RAM MOHAN RAO (Reg. No.20AK1E0036), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON ADVERTISEMENT AND SALES PROMOTION IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

For HS ENTERPRISES
MANAGING DIRECTOR


PROPRIETOR



HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG





BHARATHI CEMENT CORPORATION PRIVATE LIMITED

An IMS Certified Company (ISO 9001, ISO 14001 & OHSAS 18001)

Nallalingayapalli, Kamalapuram Mandal, YSR Kadapa Dist - 516 289.

Andhra Pradesh, Ph: +91 8563 200 400/200 411

CIN : U26942TG1999PTC031682

Date : 21-08-2022

To

The Principal,

ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

TIRUPATI.

Sub: Completion of Project Work.

This is to certify that **Mr. G.RAMA KRISHNA, Roll No: 20AK1E0037** has completed his Project Work in our organization on the specific topic on **"A STUDY ON CUSTOMER SATISFACTION TOWARDS BHARATHI CEMENT, KADAPA"** from **11-07-2022 to 25-08-2022.**

During the time of his Project Work we have observed that he is very keen to learn and updated his knowledge.

His conduct and discipline is good during the period of Project Work.



Bharathi Cement Corporation Pvt Ltd.

M. Ravindrakumar,

Manager - HR & Admin.



Vicat, France

Corporate Office: 8-2-626, Reliance Majestic, Road No.10, Banjara Hills, Hyderabad - 500 034, Ph: +91 40 3000 6999, Fax: +91 40 3000 6977



/BharathiCements



/BharathiCements



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LG LG BEST SHOP
Life's Good

CERTIFICATE

This is to certify that Miss. P. RAMYA (Reg. No.20AK1E0038), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON CONSUMER AWARENESS IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

MANAGING DIRECTOR
For HS ENTERPRISES


PROPRIETOR



HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG





SHIVASHAKTHI DAIRY Pvt. Ltd.

☎ : 08583:247264

[ISO 9001 : 2008 & ISO 22000 : 2005 Certified organization]

**Factory : S.No. 354/1-4, RANGANATHAMITTA,
SODUM Mandal & Post, Chittoor Dt.**

Date:15.09.2022

PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.K.REDDI SEKHAR (Reg.No.20AK1E0039)**
, a student of Master of Business Administration course at
"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"
Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work
on **"A STUDY ON RATIO ANALYSIS IN SHIVASHAKTHI DAIRY PVT.
LTD."** Sodum in our organization successfully completed for the period of
45 days.

The Project work carried out by him was to the entire satisfaction of ours
and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Kindly Regards

For SHIVASHAKTHI DAIRY PVT LTD

Authorized signature



REGD. OFFICE : 335, CHURCH ROAD, TIRUPATI - 517 501, ☎ : 2240088, 2241148



Scanned with OKEN Scanner

Date:15.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.P. REDDY PRASAD, (Reg.No.20AK1E0040)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupathi - 517 507 has done the HR Project work on "**A STUDY ON EMPLOYEE WELFARE AND SAFETY MEASURES IN SOUTHERN POWER DISTRIBUTION COMPANY OF A.P. LIMITED**", Tirupati-517 503 in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



[Signature]
CHIEF GENERAL MANAGER/HRD
APSPDCL :: TIRUPATI



Southern Power AP

Southern Power Distribution Company of A.P. Limited
(Wholly owned by Govt. of A.P.)

Date:18.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.P. REDDY SEKHAR, (Reg.No.20AK1E0041)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on "**A STUDY ON FINANCIAL PERFORMANCE ANALYSIS IN SOUTHERN POWER DISTRIBUTION COMPANY OF A.P. LIMITED**", Tirupati-517 503 in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



R. Krishna
CHIEF GENERAL MANAGER/HRD
APSPDCL :: TIRUPATI





Southern Power AP

Southern Power Distribution Company of A.P. Limited

(Wholly owned by Govt. of A.P.)

Date:19.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.D.RENUKA, (Reg.No.20AK1E0042)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on "**A STUDY ON CAPITAL BUDGETING IN SOUTHERN POWER DISTRIBUTION COMPANY OF A.P. LIMITED**", Tirupati-517 503 In our organization successfully completed for the period of 45 days.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.



[Signature]
CHIEF GENERAL MANAGER/HRD
APSPDCL :: TIRUPATI





BHARAT SANCHAR NIGAM LIMITED

(A GOVT.OF INDIA ENTERPRISE)
TELECOM QUALITY ASSURANCE CIRCLE

(An ISO 9001:2000 Certified Organization)

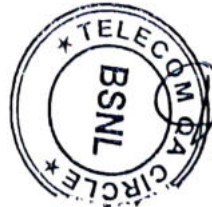
BSNL Head Office, Mallaiah Gunta Katta, Tata Nagar, Tirupati, Andhra Pradesh

PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.NARENDAR SHAHIL RATHOD, (Reg.No. 20AK1E0043)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" **Karakambadi Road, Tirupati - 517 507** has done the Marketing Project work on "**A STUDY ON CUSTOMER SATISFACTION IN BHARAT SANCHAR NIGAM LIMITED,**" Tirupathi in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.




REGIONAL MANAGER
D.KULAKARNI

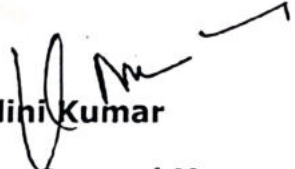
To Whomsoever It May Concern

This is to certify that **Ms. P. Sai Brahmani (Reg. No:- 20AK1E0044)**, MBA, final year student of Annamacharya Institute of Technology and Sciences, Tirupati was placed with us for Project work from **24-07-2022** to **30.08.2022**. This Project work has been organized as part of her study curriculum.

During the period, she had done a Project work with the title of " **A STUDY ON EMPLOYEES PERCEPTIONS ON EPF** ". Under the guidance of Mr. Alobhattacharjee , Deputy Manager, Amara Raja Infra Pvt. Ltd, Tirupati.

Sai Brahmani has shown her keen interest while doing the Project Work. We found her enthusiastic, diligent and creative. We wish her a bright future.

For **Amara Raja Infra Private Limited,**


K. Nalini Kumar

Deputy General Manager – Human Resources

Date: 19.09.2022

AMARA RAJA
INFRA PVT. LTD.

Amara Raja Infra Private Limited | An Amara Raja Group Company
Registered Office & Works: Karakambadi-517520, Tirupati, Andhra Pradesh, India.
Tel no. +91 877 2265000, Fax No. +91 877 2285600, E-mail: amararaja@amararaja.co.in.
Corporate Operations Office:
TERMINAL A
1-18/1/AMR/NR, Nanakramguda, Gachibowli, Hyderabad-500032, India.
Tel No. +91 40 23139000, Fax No. +91 40 23139001, E-mail: mktg@amararaja.co.in
Website: www.amararaja.co.in, Corporate Identification Number: U40102AP2008PTC059398.

Ref: SVFPIL/IN/021/2022

Date:21.09.2022

CERTIFICATE

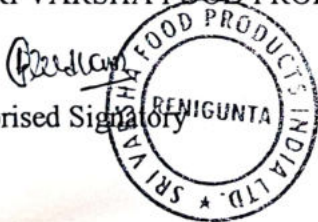
TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms. M. SAI CHANDANA**. Bearing Reg No. 20AK1E0045. Student of "Annamacharya Institute of Technology & Sciences Tirupati ", has successfully completed her project work entitled "A Study on Inventory Management at **SRI VARSHA FOOD PRODUCTS INDIA LTD** From 25.07.2022 to 24.08.2022.

We Wish him all the best for a successful career

For SRI VARSHA FOOD PRODUCTS INDIA LTD

Authorised Signatory



**LG**

Life's Good

LG BEST SHOP

CERTIFICATE

This is to certify that Miss. R. SAILAKSHMI(Reg. No.20AK1E0046), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON CONSUMER BEHAVIOR IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

For HS ENTERPRISES
MANAGING DIRECTOR

PROPRIETOR

**HS ENTERPRISES**

22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG





SHIVASHAKTHI DAIRY Pvt. Ltd.

[ISO 9001 : 2008 & ISO 22000 : 2005 Certified organization]

Factory : S.No. 354/1-4, RANGANATHAMITTA,
SODUM Mandal & Post, Chittoor Dt.

PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.T.SAI RAM (Reg.No.20AK1E0047)** , a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on **"A STUDY ON CAPITAL BUDGETING IN SHIVASHAKTHI DAIRY PVT. LTD."** Sodum in our organization successfully completed for the period of 30 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Kindly Received
For SHIVASHAKTHI DAIRY PVT LTD

Authorized signature



REGD. OFFICE : 335, CHURCH ROAD, TIRUPATI - 517 501, ☎ : 2240088, 2241148

Sri Varsha Food Products India Ltd.

Factory & Office :
47/2, 10, S.N. Puram, Puttur Road
Renigunta, Tirupati - 517 520, A.P., India

M : 9652588277
E : varsha@srivarsha.com
W : www.srivarsha.com

Ref: SVFPIL/IN/023/2022

Date:21.09.2022

CERTIFICATE

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms. P. SONIA** Bearing Reg No. 20AK1E0048. Student of "Annamacharya Institute of Technology & Sciences Tirupati ", has successfully completed her project work entitled "A Study on Cash flow Statement at **SRI VARSHA FOOD PRODUCTS INDIA LTD** From 25.07.2022 to 24.08.2022.

We Wish him all the best for a successful career

For SRI VARSHA FOOD PRODUCTS INDIA LTD


Authorised Signatory

GSTN : 37AAMCS4995H1ZL
IEC : 0908016131

Regd. Office : D.No. 19-3-13/9, 4th Floor
Ramanujan Circle, Tiruchanoor Road, Tirupati - 517 501
A.P., India



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ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachagunneri – 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/22

30-08-2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Srikanth.D** (Reg.No. 20AK1E0049) a student of MBA (Master of Business Administration) at Annamacharya Institute of Technology and Sciences had done the Project in "**Working capital Management**" in our organization successfully from 11-07-2022 to 29-08-2022.

The Project work carried out by him was to the entire satisfaction to us and we appreciate her sincere and excellent work in this regard.

Thanking you,

Yours faithfully,

For Electrosteel Castings Limited.

NNVKV Raazu
Asst. General Manager – HR

M/S. ELECTROSTEEL CASTINGS LIMITED
(Formerly Srikalahasthi Pipes Limited)
Works : Rachagunneri (Vil) - 517 641,
Srikalahasthi (Mandal), Chittoor Dist., A.P



Ref: SVFPIL/IN/024/2022

Date:21.09.2022

CERTIFICATE

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. D. SUBBARAYUDU** Bearing Reg No. 20AK1E0050. Student of "Annamacharya Institute of Technology & Sciences Tirupati ", has successfully completed his project work entitled "A Study on Capital Management at **SRI VARSHA FOOD PRODUCTS INDIA LTD** From 25.07.2022 to 24.08.2022.

We Wish him all the best for a successful career

For **SRI VARSHA FOOD PRODUCTS INDIA LTD**

Authorised Signatory



CERTIFICATE

This is to certify that Miss. E. SUPRIYA (Reg. No.20AK1E0051), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON CUSTOMER RELATIONSHIP MANAGEMENT IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

MANAGING DIRECTOR
For HS ENTERPRISES


PROPRIETOR

HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG





Southern Power AP

Southern Power Distribution Company of A.P. Limited
(Wholly owned by Govt. of A.P.)

Date:15.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.P. SURENDRA, (Reg.No.20A1E0052)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" Karakambadi Road, Tirupathi - 517 507 has done the Finance Project work on "**A STUDY ON WORKING CAPITAL MANAGEMENT IN SOUTHERN POWER DISTRIBUTION COMPANY OF A.P. LIMITED**", Tirupati-517 503 in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



B. Singh
CHIEF GENERAL MANAGER/HRD
APSPDCL :: TIRUPATI





YAMAHA

R.K. ENTERPRISES

No. 11-1/1, Opp. RK Hyundai Show Room,
Near T.T.D. Arch, Renigunta Road,
TIRUPATI - 517 506.

☎ : 0877- 6459645, 2223924, 2251837

Date :21-08-2022

TO WHOM SO EVER IT MAY CONCERN

I invite your kind attention to the captioned subject that is to certify **Mr. D.SURESH** (Roll No: 20AK1EOO53) a student of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), TIRUPATI". Had completed project on "A STUDY ON MARKETING STRATAGIES OF YAMAHA WITH REFERENCE TO RK ENTERPRISES, AT TIRUPATI" at our organization **R.K. ENTERPRISES, Tirupati** from 11-07-2022 to 21-08-2022. He is abided by the rules and regulation of the company while doing the project.

For R K ENTERPRISES
For R.K. ENTERPRISES

Authorized Signatory.




office:
il airtel ltd.
ra pradesh
37, 438 & 445, splendid towers,
begumpet police station,
road, begumpet,
rabad - 500 016.



Date : 21-08-2022

To whom so ever it may concern

This is to certify that the project work entitled "**A STUDY ON THE EFFECT OF BRAND IMAGE ON CONSUMER PREFERENCE WITH REFERENCE TO BHARATHI AIRTEL LIMITED AT TIRUPATI**" has been done by **Mr. MUDDAM SURESH (Roll No: 20AK1E0054), M.B.A. of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, Tirupati"** from the time period of 11-07-2022 to 21-08-2022 and his findings have been satisfactory.


P. Siddhartha

zonal m-commerce manager
Tirupati



regd. office: aravali crescent, 1, nelson mandela road, vasant kunj phase II, new delhi - 110 070, india, www.airtel.in
tel: +91 11 4666 6100 fax: +91 11 4166 6137 e-mail: 121@in.airtel.com corporate identity number: L74899DL 1995PLC070609
vijayawada: d.no. 40-1-140, 2/3, sri pothuri complex, mg road, labbipet - 520 010.
visakhapatnam: d.no. 10-1-8/3, vinayagarh plaza, near sampath vinayak temple, opp. hsbc bank, vizag - 530 003.
warangal: d.no. 5-1-116, vattiraj complex, green square plaza, third floor, opp: public garden, hanumakonda - 506 001.
tirupathi: d.no. 20-49-M2-6-388, Tanya Plaza, Maruthi Nagar, Korla gunta, TML Bypass Road, Tirupathi-517501
kurnool: 3rd floor, hussain khan estates, ballary road, opp. new rtc bus stand - 508 002.
white house: d.no. 6-3-1192/1, 8th floor, block-3, kundambagh, begumpet, hyderabad - 500 0016.





LG LG BEST SHOP
Life's Good

CERTIFICATE

This is to certify that Miss. A. G. SUSEELA (Reg. No.20AK1E0055), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON CUSTOMER SATISFACTION IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

For HS ENTERPRISES
MANAGING DIRECTOR

PROPRIETOR



HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.
hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG



Scanned with OKEN Scanner

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.T.THRILOKNATH REDDY (Reg.No. 20AK1E0056)** a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES"** Karakambadi Road, Tirupati - 517 507 has done the Project work on **A STUDY ON PERFORMANCE EVALUATION OF SELECTED MUTUAL FUNDS WITH REFERENCE TO ICICI MUTUAL FUNDS"** Tirupati successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



A. RAHUL
Cluster Manager
ICICI PRUDENTIAL MUTUAL FUND

ICICI PRUDENTIAL MUTUAL FUND LIMITED

Address: 10/14/57, Tilak Rd, Tirupati, Andhra Pradesh 517501, Phone:073066 6756

Email:life@iciciprudlife.com Visit us at: www.icicprudlife.com



LG LG BEST SHOP

CERTIFICATE

This is to certify that Mr. G. UDAY KIRAN (Reg. No.20AK1E0057), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Tirupati has done the Marketing Project work on "A STUDY ON BRAND IMAGE IN LG COMPANY WITH THE REFERENCE OF HS ENTERPRISES" Tirupati in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavours.

MANAGING DIRECTOR
HS ENTERPRISES
PROPRIETOR



HS ENTERPRISES



22-6-161/1, Akkarampalli, Revenue Ward No.22, Tirupati - 517 501.

hsenterpriseslg9099@gmail.com

Cell : 7997993782 GST : 37AVQPP7621R1ZG



Scanned with OKEN Scanner



Muthoot Finance

Date : 20-09-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. A.UMAPATHI** (Reg.No.20AK1E0058), a student of MBA (Master of Business Administration) at Annamacharya P.G. Collage of Computer Studies had done the project in "**A STUDY ON CUSTOMER SATISFACTION IN MUTHOOT FINANCE LTD.**" Venkatagiri in our organization and successfully from 13-7-2022 to 27-08-2022.

The Project work carried out by him was to the entire satisfaction of us and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours faithfully

For Muthoot Finance Limited,


K.S. JAYAKUMAR REDDY

MARKETING MANAGER



DODLA DAIRY LIMITED

MILK & MILK PRODUCTS

ess. NADIMIDODDIPALLI - VILLAGE, Near Moram, Moram.
nagiri-Palamaner Hwy. Kolamasana Palle, Andhra Pradesh 517432



TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.VEMULA VAMSI (Reg.No.20AK1E0059)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, Tirupati - 517 507 has done the Marketing Project work on "**A STUDY ON ADVERTISING AND SALES PROMOTION IN DODLA DAIRY LTD. AT PALAMANER**" in our organization successfully completed during the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



For Dodla Dairy Ltd.

C.RAVI KRISHNA

Factory Sales Manager

ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachaguneri - 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/22

28-08-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. Varaprasad reddy** (Reg.No.20AK1E0060), a student of MBA (Master of Business Administration) at ANNAMACHARYA P.G. COLLEGE OF COMPUTER STUDIES had done the project work in "**Funds Flow Analysis**" in our organization successfully from 13-07-2022 to 27-08-2022.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours faithfully

For Electrosteel Castings Limited.


NNVKV RAAZU

Asst.General Manager - HR



ELECTROSTEEL CASTINGS LIMITED

Srikalahasthi Works : Rachagunneri – 517641, Srikalahasthi Mandal,
Chittoor Dist. A.P., PH: 8578-286650-655
H.O.: G.K. Tower, 19, Camac Street, Kolkata 700 017, India
CIN: L27310OR1955PLC000310
Web: www.electrosteelcastings.com



ECL/HR/2022

12-09-2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Yellappagari Vasu** (Reg.No.20AK1E0061) a student of MBA (Master of Business Administration) at Annamacharya P.G. College of Computer Studies had done the Project in **"Financial Performance"** in our organization successfully from 11-07-2022 to 10-08-2022.

The Project work carried out by him was to the entire satisfaction to us and we appreciate his sincere and excellent work in this regard.

Thanking you,

Yours faithfully,

For Electrosteel Castings Limited.

NNVKV Raazu

Asst. General Manager – HR





Date: 15.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.V.VENKATA KIREETI (Reg.No.20AK1E0062)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, Tirupati - 517 507 has done the Finance Project work on "**A STUDY ON INVENTORY MANAGEMENT IN DODLA DAIRY LTD. AT PALAMANER**" in our organization successfully completed during the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



For Dodla Dairy Ltd.
K. RAVI KUMAR
Finance Manager

To Whomsoever It May Concern

This is to certify that **Ms. T. Vineesha (Reg. No:- 20AKIE0063)**, MBA, final year student of Annamacharya Institute of Technology and Sciences, Tirupati was placed with us for Project work from **25-07-2022** to **24.08.2022**. This Project work has been organized as part of her study curriculum.

During the period, she had done a Project work with the title of " **A STUDY ON FINANCIAL RATIO ANALYSIS OF AMARA RAJA BATTERIES LIMITED, TIRUPATI**". Under the guidance of Mrs. W. Vishnu Priya, Deputy Manager, Amara Raja Batteries Ltd, Tirupati.

Vineesha has shown her keen interest while doing the Project Work. We found her enthusiastic, diligent and creative. We wish her a bright future.

For Amara Raja Batteries Limited,



K. Nalini Kumar

 **Deputy General Manager – Human Resources**

Date: 16.09.2022

AMARON
LASTS LONG REALLY LONG

Amara Raja Batteries Limited | An Amara Raja Group Company
Corporate Operations Office: Terminal A, 1-18/1/AMR/NR, Nanakramguda, Gachibowli, Hyderabad-500 032, India
Tel No +91 40 23139000, Fax No +91 40 23139001, E-mail: matg@amararaja.com
Registered Office & Works: Karakambadi-517 520, Tirupati, Andhra Pradesh, India Tel No +91 877 2265000, Fax No +91 877 2285400,
E-mail: amararaja@amararaja.com, Website: www.amararajabatteries.com, Corporate Identification Number: L31402AP1985PLC005305.



R.K. ENTERPRISES

No. 11-1/1, Opp. RK Hyundai Show Room,
Near T.T.D. Arch, Renigunta Road,
TIRUPATI - 517 501.

☎ : 0877-6459645, 2251837

Date : 15.09.2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.G. VINOD REDDY (Reg.No.20AK1E0064)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCE**", Karakambadi Road, Tirupati has done the Marketing Project work on "**A STUDY ON CCUSTOMER RELATIONSHIP MANAGEMENT AT YAMAHA MOTORS, R.K. ENTERPRISES, TIRUPATI, ANDHRA PRADESH**", in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Yours

For R.K. ENTERPRISES
For R.K. ENTERPRISES
Authorised Signatory





**THE KURNOOL DISTRICT MILK PRODUCERS
MUTUALLY AIDED CO-OPERATIVE UNION LTD.,**

(Regd No AMC/NLR/DCO/2002/ 179)

NANDYALA DAIRY PREMISES
KURNOOL DT, NANDYALA - 524 005 (A.P.)

Date : 15-09-2022


TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.PEDDA SALIPELA VISHITHA REDDY, (Reg. No.20AK1E0065)**, a student of Master of Business Administration Course from "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCE**", Karakambadi Road, Tirupati has done the Human Resource Project work on "**A STUDY ON RECRUITMENT AND SELECTION IN VIJAYA MILK PRODUCTS**" Nandyala, Kurnool (Dist) in our organization successfully completed for the period of 45 days.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all success in her future endeavors.

For VIJAYA MILK PRODUCTS,


N. KRISHNA MOHAN)
The Kurnool District Milk Producers
Mutually Aided Co-op. Union Ltd.,
DEPUTY GENERAL MANAGER



Date : 15-09-2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.R.YUGANDHAR, (Reg.No.20AK1E0066)**, a student of Master of Business Administration Course from **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCE"**, Karakambadi Road, Tirupati has done the Finance Project work on **"A STUDY ON FUNDS FLOW ANALYSIS IN VITAL PAPER PRODUCT PRIVATE LIMITED AT TADA"** in our organization successfully completed for the period of 45 days.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all success in his future endeavors.



[Signature]
Yours truly,
Vital Paper Product Pvt Ltd

circle office:
bharti airtel ltd.
arudra pradeesh
j n-437, 438 & 445, splendid towers,
opp. begumpet police station,
huda road, begumpet,
hyderabad - 500 016.



Date : 21-08-2022

To whom so ever It may concern

This is to certify that the project work entitled "A STUDY ON CUSTOMER SATISFACTION TOWARDS BHARATI AIRTEL, TIRUPATI" has been done by Mr. AVULA RAJ KUMAR (Regd.No.20AK1E0067), M.B.A. of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, Tirupati" from the time period of 11-07-2022 to 21-08-2022 and his findings have been satisfactory.

P. Siddhartha

zonal m-commerce manager
Tirupati



regd. office: aravati crescent, 1, nelson mandela road, vasant kunj phase II, new delhi - 110 070, india, www.airtel.in
tel: +91 11 4666 6100 fax: +91 11 4166 6137 e-mail: 121@in.airtel.com corporate identity number: L74899DL 1995PLC070609
vijayawada: d.no. 40-1-140, 2/3, sri pothuri complex, mg road, labbipet - 520 010.
visakhapatnam: d.no. 10-1-8/3, vinayagarh plaza, near sampath vinayak temple, opp. hsbc bank, vizag - 530 001.
warangal: d no 5-1-116, vattiraj complex, green square plaza, third floor, opp: public garden, hanumakonda - 506 001.
tirupathi: d no :20-49-M2-6-388, Tanya Plaza, Maruthi Nagar, Korta gunta, TML Bypass Road, Tirupathi-517501
kurnool: 3rd floor, hussain khan estates, ballary road, opp. new rtc bus stand - 508 002.
white house: d.no. 6-3-1192/1, 8th floor, block-3, kundambagh, begumpet, hyderabad - 500 0016.



SIG

20



#203, Manjeera Majestic Commercial (MMC)
JNTU - Hitech City Road, KPHB
Hyderabad - 500072, Telangana, India

Date : _____

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.A. TEJASRI (Reg.No.20AK1E0068)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES**" Karakambadi Road, Tirupati - 517 507 has done the Project work on "**A STUDY ON THE ROLE OF SOCIAL MEDIA MARKETING IN GENERATING LEADS AT SIG OVERSEAS HYDERABAD**" in our organization successfully completed for the period of one month.

Internship carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.



For SIG OVERSEAS

G.KIRAN GUPTHA
Manager (Operations)

